

DUSTLESS TECHNOLOGIES

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Dustless Technologies Newsletter

2ND QUARTER APRIL 2019

IN THIS EDITION:

- Employee Updates
- Product Spotlights
- Updates on OSHA fines in the country
- Dustless Technologies FREE Webinars
- Featured Dealers
- New Training Tool
- Social Media Updates

UPCOMING CHANGES

We're Growing!

In the last 3 months, we're thrilled to have hired additional:

- Project Managers for R&D
- Project Engineers for R&D
- Graphic Designers
- A Business Development Representative

Dustless



This enables our company to meet the demands of our increased business, AND take us beyond!

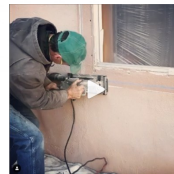
PRODUCT SPOTLIGHT

DustBuddie® for Worm Drive Saw

Item#D4000



One of our most versatile dust shrouds, the D4000 DustBuddie® will work in several industries, such as flooring, masonry, & siding.



Recommended by JamesHardi® for their underlayment and siding for dust free cutting

NEWS

U.S. OSHA FINES FOR DUST CONTAINMENT VIOLATIONS

State	Date	OSHA or DL&I Fine	Reason(s)
Wisconsin	May 2016	\$62,370	Silica Related
Wisconsin	August 2016	\$56,950	Silica Related
Texas	Feb 2019	\$214,387	Silica Related
New Jersey	October 2018	\$106,432	Silica Related
Hawaii	November 2018	\$66,013	Silica Related
Washington	Jan 2019	\$789,200	Silica Related
Wisconsin	March 2019	\$188,302	Wood Dust Exposure

DUSTLESS TECHNOLOGIES WEBINARS

Starting February 2019, Dustless Technologies will be hosting *FREE* Webinars for all Sales Representatives, Dealers & End Users to attend.



Web Address:

www.dustlesstools.com

Date	Time	Topic
February 12, 2019	3:00 pm MST	OSHA Compliance—Table 1
May 14, 2019	3:00 pm MST	Product Knowledge—HEPA Vacuums
August 13, 2019	3: 00 pm MST	Product Knowledge—Ash Vacuums
November 12, 2019	3:00 pm MST	Product Knowledge—Tool Shrouds

Department of Labor logo UNITED STATESDEPARTMENT OF LABOR. (n.d.). Retrieved March 19, 2019, from <https://www.osha.gov/news/newsreleases/enforcement?page=1>
Multiple serious and willful asbestos violations result in nearly \$800,000 in fines. (2019, January 23). Retrieved April 2, 2019, from <https://www.lni.wa.gov/News/2019/pr190123a.asp>

Department of Labor logo UNITED STATESDEPARTMENT OF LABOR. (2019, March 26). Retrieved from <https://www.osha.gov/news/newsreleases/region5/03262019>

FEATURED DEALERS



Go Build Something®

This edition's featured dealer is McCoy's Building Supply which stocks both our 5" and 7" DustBuddies® in 86 retail building supply locations across five states, including Arkansas, Mississippi, New Mexico, Oklahoma and Texas. McCoy's caters to do-it-yourselfers, farmers, ranchers, repair and remodel contractors, as well as independent homebuilders. McCoy's first opened in 1927 and has since grown to be one of the largest family-owned businesses in the building supply industry. They also are dedicated to promoting green building supplies and positive environmental stewardship. We are proud to welcome McCoy's to the Dustless family of distributors and to find a location near you please visit our stocking dealer page <https://www.dustlesstools.com/stocking-dealers.php>

Now stocking full line of products in multiple locations!



The Sutherland Lumber Company® is a privately-owned, family run organization founded 100 years ago by Robert R. Sutherland. Based in Kansas City, Missouri, Sutherlands® is one of the largest privately-owned home improvement center chains in the United States. They currently operate 49 home improvement stores spread across 14 states. Their local building supply and hardware stores range in size from small lumberyards to large 140,000+ square foot warehouse stores. From hardware, lumber, cabinets and pole barns to plywood and OSB, fencing, mulch, power tools and furniture...they simply sell for less! Each of their stores stock a large variety of building materials specially selected for the region. Sutherland's staff of knowledgeable experts can help plan any project, large or small. We're thrilled to continue and expand our business together. Find a dealer near you. <https://www.dustlesstools.com/stocking-dealers.php> www.sutherlands.com

FEATURED ACCESSORY

WunderBag Micro™ Pre-Filter Bags 2 Pack

Item#13141



- Works with most major brands of vacuums to add superior filtration
- Seal for safe disposal of hazardous waste such as silica, lead, asbestos and hexavalent chromium
- Rated at .05 Microns of filtration for both airborne [articles and water
- Retains is strength and filtration while vacuuming water & slurry
- Capable of holding 40lbs of debris



DUSTLESS TRAINING HITS THE ROAD IN STYLE



Check out our new Traveling Training Trailer! Used for demonstrations at trade shows, dealer trainings, and even close deliveries! Our newly remodeled cargo trailer is here to help! Making its debut at Sutherlands Lumber Anniversary Sale in Price Utah, the

demonstrations helped educate end users and staff alike on topics such as Silica protection, product uses, applications, and operation.



An end user training, for Peak Fasteners, SLC, Utah, specializing in tilt up concrete construction, we found many of our universal products that suits that field. Combined with an OSHA Compliance training, this was a very productive training day.



SOCIAL MEDIA



Our presence on social media has exploded! Instagram videos have been viewed over 500k times! Our followers are growing every day and that is due in part by customers posting their own photos and videos of our products in action! Keep them coming!

