



# DUSTLESS TECHNOLOGIES NEWSLETTER

MARCH 2020

1ST QUARTER

## ABOUT US

Now in its 31st year, Dustless Technologies is an industry leader in the manufacturing and distribution of dust control products. We offer a full line of HEPA vacuums, point of contact dust shrouds and accessories that comply with current guidelines and regulations set forth by the EPA, NIOSH, and OSHA to ensure a safe and healthy work environment.



## PRODUCT SPOTLIGHT



### D1765 DUSTBULL FOR BRICKS, BLOCKS & PAVERS

## NEWS INSIDE

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The DustBull helps eliminate the “dust storm” associated with cutting with a high-speed saw. It protects workers from inhaling harmful silica dust, and extends the life of the saw by keeping abrasive dust away from the motor.

The DustBull is designed for cutting brick, block, pavers and stone - not flat cutting. It is fast and easy to install and fits a variety of high-speed saws. The shroud features a wide mouth to capture maximum dust, a hinged mount to accommodate working at different angles, and a convenient stand for operator convenience.

## CONTACT US

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## FEATURES

- Extra wide mouth for maximum dust collection at the point of origin
- Universal bracket fits most gas-powered saws
- Non-marking feet won't damage existing hardscape or decorative work
- Clear line-of-sight provides unobstructed view of the blade for precise cutting
- Convenient hose port fits standard 2" cuff sizes
- Lightweight, durable metal construction won't add weight to the saw





## DUSTLESS ANNOUNCES NEW CEO, SPENCER LOVELESS

Dustless Technologies has announced Spencer Loveless as its new CEO. This comes following the retirement of Colleen Loveless-Maynes from the company last month.

Spencer Loveless, originally from Price, graduated with a Bachelors of Business Management with a minor in Aviation from Utah Valley University in Orem, Utah.

His experience at Love-Less Ash started when he was two years old and pushing a broom on the production floor. He later worked on the production line, and his parents took a chance on him in accounting and then as a production manager. This was all before 2006, on a part-time basis while he going to school.

After graduation, he started working alongside his dad in the Research and Development Department. While piloting to a trade show in November of 2008, his dad was in a plane accident and passed away. At that moment the company had to make some decisions on leadership and directions. He started working with his mother and other leaders in the company.

Over the years, there has been an evolution of different product developments and product ideas. There is a lot of excitement of where the future is taking Dustless Technologies. Over the next few years, there are going to be a lot of changes. A lot of cool technology is going to emerge to make manufacturing that much more accessible and faster production here in the USA. One of our goals is to drive the Made in America products.

The biggest change is going to be 3-D printing – having the ability to produce what you want, when you want it, in-house. Dustless Technologies hopes to produce on demand and in-house, and have the ability to be agile to customers' needs. What's going to set us apart from the competition is being able to capitalize on those technologies and be the leader in the market, not only for manufacturing but in dust control.

We are excited about this direction and want to thank you for your support.



## DUSTLESS ATTENDS WORLD OF CONCRETE

Having attended the World of Concrete show for over 20 years, we were thrilled to return again for the 45th edition. This massive trade show is attended by concrete, masonry and landscaping companies from all over the world. "This annual event drew approximately 54,000 registered professionals, packing the halls of the Las Vegas Convention Center, and featured 1,310 companies (including 255 new companies) exhibiting across more than 700,000 net square feet of exhibit space. International presence was also robust with 237 companies from 29 countries outside the United States. Exhibit space booked onsite for WOC 2021 resulted in just over 530,000 net square feet, nearly 77% of the WOC 2020 show floor, consisting of 485 companies, projecting next year's show to be one of the largest events in over a decade."



As an exhibitor, we had an immensely successful showing at World of Concrete 2020. Dustless Technologies will continue to use this event to showcase our newest and most innovative product launches, gain valuable insight into the concrete industry trends, and network with like-minded professionals.

World of Concrete 2021 will be held January 19-22; back at the newly remodeled Las Vegas Convention Center.

# CORONAVIRUS FAQ: DUSTLESS AND MANUFACTURING



Q: Can Coronavirus travel on products shipped from China?

A: No. Coronaviruses are a family of viruses. They require a human host to transmit them in the long term. Our products, and most others from China, arrive by ship. Because the products are on the ship for up to a few months at a time, the Coronavirus will not travel on those products. This includes the products that come to our company from China.

Q: Is there any disruption to your product supply?

A: No. While we assemble our products in the United States, the majority of our components are sourced globally. Due to this global sourcing method, we are able to still supply the same products without any disruption in service. We are still running full steam ahead!







Q: Is your company planning on any closures due to Coronavirus?

A: No. Our team and manufacturing facility is located in a rural part of Utah. There are currently no outbreaks within hundreds of miles of our facilities. There are no planned closures.

Q: Anything else consumers or dealers should be concerned about?

A: Nope! Everything is running smoothly at our facility and we have been able to make accommodations to ensure that all continues as normal. We express our sympathies to those affected.

## LOOK FOR US ONLINE, BE SOCIAL & JOIN THE CONVERSATION

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