

ABOUT US

Dustless Technologies is an industry leader in the manufacturing and distribution of dust control products. We offer a full line of HEPA vacuums, point of contact dust shrouds and accessories that comply with current guidelines and regulations set forth by the EPA, NIOSH, and OSHA to ensure a safe and healthy work environment.



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PRODUCT SPOTLIGHT



13141 WUNDERBAG, 12-18 GAL

Did you know that this bag can hold two 20lb Christmas turkeys...that is, if you could suck them through the hose. In all seriousness, no matter what you use the Dustless Technologies WunderBag for, it will reliably carry 40 lbs of dry or wet material.

FEATURES

- Universal opening fits most brands of 12-18 gallon shop-type vacuums to add superior filtration
- Sealable cap locks securely in place, keeping particles contained for safe disposal
- Filters to 0.5 microns for airborne particles, water and slurry
- Capable of holding 40 pounds of wet or dry debris
- Flexible gasket easily accepts vacuum ports ranging from 2 to 2 3/4 inches diameter
- Patent-pending integrated clamping system secures the bag to nearly every possible vacuum port
- Retains its strength and filtration while vacuuming water and slurry
- Seal for safe disposal of hazardous material such as silica, lead, asbestos, and hexavalent chromium

NEW SALES EMPLOYEE: NICK TENY



Meet Nick Teny, our newest member of the Dustless Technologies family. He will be working as a part of our internal sales group. Nick comes to us from 9+ years in industrial sales as an outside salesman. He spent most of his time out in the field working primarily in the coal mining industry. Who is Nick Teny though?

Nick celebrated ten years of marriage with his wife Jessica in 2020. Together the two of them have 2 children. Rome, 9 and Ariealla 6. The two kids keep his life pretty busy with the normal kids stuff. Sports, dance, and quality time. One of his favorite things to do is to spend time outdoors with his family. Some of the best camping you could only imagine is no more than an hours' drive from Nick.

When Nick isn't home (or camping) you can find him one of two places. The gym or church. Nick also pastors a small church by the name Gospel Community Church here in Price, Utah. Between family, Dustless, and church he lives a pretty fast paced life.

We are glad to have Nick as a part of our team. He will be covering LA, TX, AR, OK, NM, AZ, and CA. If you are in these states please reach out to Nick if you need anything.



VIRTUAL LUNCH & LEARN WITH DUSTLESS SALES



2020 has been quite the year. For many of us, we have had to learn how to adapt and press into change. The routines and structures of our everyday lives have been thrown out the window. We like things to be familiar and predictable. We like to know what to expect when we wake up each morning.

Change isn't easy or fun. At times it can feel overwhelming, confusing, even terrifying. It can make you feel without direction and unstable. The easy thing to do is to run from change and back into where we are comfortable.

At Dustless Technologies we've had to adapt and change how we connect with our customers. We genuinely enjoy connecting with our customers. Being there face to face, answering questions, enjoying one another's company. Due to Covid-19 we are not able to get out there and see you. So what do we do?

Jeff Barlow, a member of the internal sales team, came up with the idea to do a virtual lunch and learn. Jeff along with Nick Teny, another member of the internal sales team, send a zoom link, send some pizzas, and cover products you stock and products we feel may be beneficial for your business. We value our customers, but beyond that we value the relationships built with our customers. If your business would like to take part in one of our "Lunch and Learn" sessions, reach out to us.



CHRISTMAS GREETING FROM CEO, SPENCER LOVELESS

We want to thank all of you for the relationships we have with you. Please know that you are a key part to our business and we hope we are helping you as well. This year has been a rollercoaster for us as I'm sure it has for you. We are excited for the day when we can be mask free again.

We have been fortunate in having most our products made in the USA so we have not been as affected by stock outs as many people have. We were saddened to hear that many companies did not weather the storm and will miss seeing them at shows. We have been very fortunate to weather the storm and are we are still staying strong. Thank you for supporting us!

In our journey to give you more products to sell, we have wanted to really speed up our design and manufacturing time. To do this we tried expanding our injection molding capabilities on site. It was a journey that I knew we need to take to get help our customers. Well... that did not end up working out and so we started exploring just 3D printing our products. It has been a fun journey but we finally released our first product that is just 3d printed. The DustBuddie for hammer drills is a dust shroud for jack hammers and has been very well received in the market. We are starting to make parts for other manufacturers as well. Our goal eventually is to 3d print an entire vacuum.

I truly thank you for sticking with us and wish you happy holidays and the very best year next year.

God bless you.

Spencer Loveless

WISHING YOU A WONDERFUL HOLIDAY SEASON!








It's fine. We're fine. Everything is fine. 2020 sure had us puzzled, but we quickly adapted and this Christmas card is another example of adjusting to change. Lots of Teams meetings kept us in the loop as a large portion of the company worked remotely. Our joyful faces were captured during virtual meetings. In this happy, festive season, we would like to thank each of you. We wish you and your family a happy and healthy season. Keep a warm heart and spread the joy around you. We wish you a very Merry Christmas and a brighter 2021.

COMING SOON: DUSTBUDDIE FOR DEMO HAMMERS



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