

2022 NEWSLETTER

Dustless[®]
TECHNOLOGIES



WHAT'S NEW INSIDE:

- **SUPPLY CHAIN SUCCESS STORY**
- **GREEN BUSINESS AWARD**
- **CUTBUDDIE[®] LT**

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Port congestion predictions for 2022 vary. If demand for goods at the ports remains high, congestion and shipping delays may extend into spring. Other predictions consider that the US stimulus has ended, and that demand will return to normal levels.

In either case, Dustless Technologies will be prepared to provide you with the products and solutions that you rely on for dust control and containment.

THANK YOU FOR A GREAT YEAR!

Dustless Technologies had a great year in 2021! We're looking forward to what 2022 has in store. If the coming year has anything in common with the last two it will be full of challenges and opportunities to grow. As these opportunities approach us, we'd like to share with you some of our successes from 2021 that we hope to repeat. Thank you for being a part of the Dustless Technologies network!



SUPPLY CHAIN SUCCESS STORY

The supply crisis has disrupted the availability of goods in every market. However, Dustless Technologies has not experienced any serious delays in product throughout this period. This has made us one of the most reliable vacuum suppliers in the United States. This achievement has been due to a few key strategies including diverse sourcing and in house manufacturing.

We've been working to diversify our supply chain and reduce the number of possible bottlenecks. For example, we're working with Utah companies to produce key parts to our products. Not only does this reduce shipping time, but gives us alternative sources when our primary source is unavailable. Lastly, we produce and assemble many of our products in house. This grants us even further independence from sources that are out of our control.

This is why we have not suffered the same disruption that many other vacuum suppliers have.

The US Department of Energy released a study in Sept. 2021 detailing the potential for solar energy. It states that by "2035, solar energy has the potential to power 40% of the nation's electricity, drive deep decarbonization of the grid, and employ as [many] as 1.5 million people."

<https://www.energy.gov/articles/doe-releases-solar-futures-study-providing-blueprint-zero-carbon-grid>

UTAH BUSINESS: GREEN BUSINESS AWARD

Spencer Loveless, CEO of Dustless Technologies and Merit3D, was awarded the Green Business Award by Utah Business magazine in the fall of 2021. Under his guidance, both companies have made impactful strides toward more efficient energy use, smaller environmental footprints, and sustainable quality of life for their employees and community.



First, we have installed a series of solar panels on the roof of the Dustless Technologies warehouse to produce our own electricity that support operations. In addition, we have partnered with the Green Team of Carbon County since 2009 to create a hub for cardboard recycling in the community. We collect, bundle, and send for recycling several bales a month.

We've also worked to bring manufacturing back to the US to reduce global shipping. Merit3D does this by using 3D printing technology to manufacture high quality parts here in rural Utah.

For these reasons, we're proud to share the stage with other Utah companies that are working toward a green future.

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Cutting concrete continues to be a lucrative business in 2021. Maine company "Lakeside Concrete Cutting & Abatement" sought to double the size of their facilities in 2021 as well as buy another smaller abatement company.

Dustless Technologies shrouds are essential for ensuring that concrete dust is not spread during the process of cutting concrete.

<https://www.mainebiz.biz/article/newport-concrete-cutting-firm-plans-expansion-with-cumberland-deal>



CUTBUDDIE® LT

for Hand Grinders

NEW PRODUCT: CUTBUDDIE LT

The CutBuddie for Hand Grinders has been one of our flagship products since its release several years ago. The CutBuddie's ability to effectively capture dust has saved thousands of lungs from dangerous silica dust, and saved cumulative years of untimely cleanup. Since then, we've noticed a demand for a similar solution at a different price point.



The CutBuddie LT captures dust just as effectively as our standard CutBuddie. The main difference is that the CutBuddie LT's design is simplified. The simplified design makes it easier to produce, which translates to cost savings that are transferred to you! The CutBuddie LT doesn't feature the depth cutting guide that our standard CutBuddie has, but includes other useful features such as a handle for better grip and the ability to accept up to 6 inch blades.

The CutBuddie LT is ready to start saving you time, money, and your health. Contact your local Dustless Technologies dealer or visit us at www.dustlesstools.com.

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