

# 2022 Q2 NEWSLETTER

**Dustless**  
TECHNOLOGIES



## WHAT'S NEW INSIDE:

- **WORLD OF CONCRETE RECAP**
- **"BIPARTISAN INFRASTRUCTURE BILL"**
- **WUNDERBAG HIGHLIGHT**

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"World of Concrete 2022 came to a close on Jan. 20 following three days of exhibits, training and educational sessions that brought in 37,000 attendees and 1,100 exhibitors, show organizers reported."

- Lindsey Anderson  
Editor, Access, Lift & Handlers

<https://www.accesslifhandlers.com/news/>

1285 East 650 South,  
Price, Utah 84501  
435.637.5885  
sales@dustlesstools.com  
www.dustlesstools.com

## WORLD OF CONCRETE RECAP

After our absence from World of Concrete 2021, the Dustless team decided it was time to get back at it with World of Concrete 2022. This time, we took our full Sales and Marketing team and set up a 10 x 20 booth with all of our best-selling products. Some of these products included our full line of vacuums, our slurry system, dust shrouds, and growing line of Wunderbags. The turn out to the show and to our booth did not disappoint. We were happy to be back out mingling with friends and meeting new interesting people.

For our booth, we wanted to do more than just showcase our products. We were seeking more direct interaction with our cohorts. So rather than demo our products as usual, we decided to record podcasts! We took our podcasting equipment and recorded interviews with some of our sales reps, our dealers, and even attendees of the show! Our guests included rep group RC Bremer, dealers OES Equipment and Granquartz, Spencer Loveless CEO of Dustless Technologies, and Chet Burkett from Advanced Concrete Concepts. Because we were uncertain about how these podcasts would turn out, we were pleasantly surprised by the amount of groups that wanted to interview, as well as the reception of the interviews themselves. We look forward to carrying on this tradition and hope to have more of our dealers on the podcast in shows to come!

If you'd like to see these podcasts, visit our YouTube Channel. If you're interested in doing a podcast with us, reach out to our sales team at sales@dustlesstools.com.

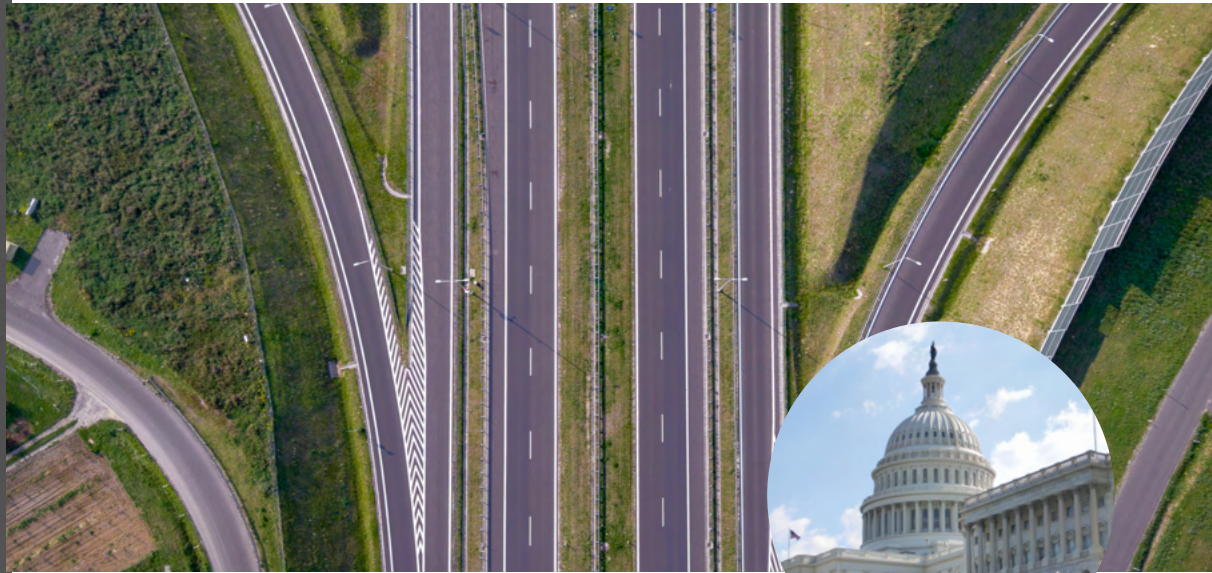


The terms "Buy American" and "Made in America" mean different things from the perspective of government regulators. The term "Buy American" refers to a bill that requires federal government spending to procure goods produced in America. As of Executive Order 14005, the "Buy American Act" requires a product to contain 60% America-made content. Goods that follow this standard can claim "Buy American Act Compliant."

The term "Made in America" is one of many claims that the FTC (Federal Trade Commission) regulates when used in advertising *all* goods. The FTC requires that "all or virtually-all" of the product to be produced in the USA in order to be labeled "USA," "Made in the USA," etc.

# THE BIPARTISAN INFRASTRUCTURE BILL

The 2021 Bipartisan Infrastructure Bill means that over the next few years, 1.2 trillion dollars will be spent on improving America's Infrastructure. When following the standards put forth in the "Buy American Act," this spending gives American manufacturing, steel, and iron preferential treatment. When consumers, retailers, and contractors buy, sell, and purchase products that meet the "Buy American Act," we each do our part in supporting our economic independence.



**AMERICAN  
IRON**



**AMERICAN  
STEEL**



**AMERICAN  
MANUFACTURED  
GOODS**

The "Buy America Act" was created in 1933 and signed by President Hoover requiring Federal Government spending to procure domestic materials and products.

The "Buy America Act" requires that all government purchases contain 60% of American-made steel, iron, or manufactured goods. Unless they are under the micro-purchase threshold of \$10,000 or no suitable product can be sourced within the United States.

Many of Dustless Technologies products meet the standard set forth in the "Buy American Act." For more information and a list of qualifying products, visit our website here:

<https://www.dustlesstools.com/buy-american-act.php>

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A recent poll on social media indicated that a significant percentage of our users use the Wunderbag for collecting drywall dust. With warm weather approaching, new construction, remodeling and remediation projects that use drywall are about to kick off.

Let Dustless Technologies arm you and your fleet with the equipment you need to keep your project Dustless this construction season.

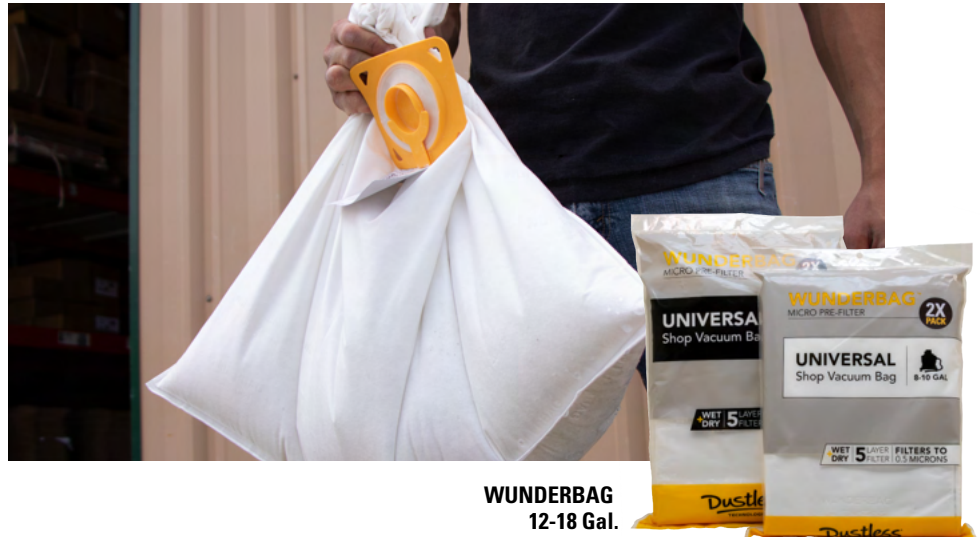


# WUNDERBAG®

## Micro Pre-Filter

## THE RIGHT SIZE OF BAG

Whether you use one of our Wet+Dry Dustless Vac's or any other variety of shop vacuum, the Wunderbag's universal port will fit your vacuum. However, did you know the Wunderbag comes in different sizes for different capacity's of vacuum? Most shop vacuum port's range from 2" to 2 3/4" and easily are accepted by the Wunderbag's flexible gasket. Barrel sizes...



**WUNDERBAG**  
12-18 Gal.

**WUNDERBAG**  
8-10 Gal.

on the other hand are important to consider when you're shopping for bags. Using a bag that's too small will increase the chances that the bag will slip away from the port once the bag becomes weighted. Having too large of a bag can make the bag fold and crinkle, preventing you from maximizing air flow or obtaining maximum capacity.

To accommodate this, the Wunderbag currently comes in two sizes: 8-10 Gal. and 12-18 Gal. Both bags use the same universal port, but differ in dimensions. The 12-18 Gal. Wunderbag measures 40" long which comfortably wraps around the inner circumference of vacuum barrels such as our 16 Gal. HEPA Wet+Dry Dustless Vac. The 8-10 Gal. Wunderbag measures 27" long, which is better suited for smaller vacuums such as our 8 Gal. HEPA Wet+Dry PRO Dustless Vac. What size of vacuum do you have? Are you using the right size of bag? Stay subscribed for future announcements where we may be releasing more sizes of the Wunderbag Micro- pre-filter in the future!

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